



Readings in Global Organization Design 2005 Conference Proceedings

> Radically Improved Client Service in the Canadian Passport Office

> > by Robert MacPhee

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# GLOBAL ORGANIZATION DESIGN CONFERENCE

Radically improved client service in the Canadian Passport Office Robert MacPhee, former CEO of The Passport Office

August, 2005

# The Organization

- > The Passport Office
- Provider of passports and related services to Canadians
- Special Operating Agency of the Federal Government
- Headquarters Ottawa based with 26 offices across Canada

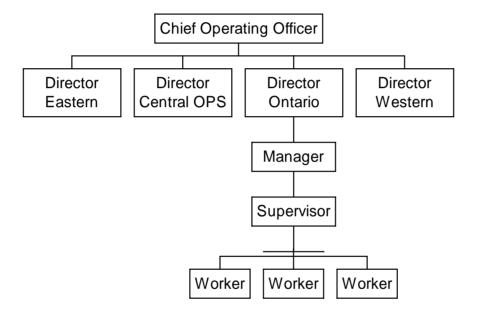


### The Need for a Review

- Recently created SOA run in a more businesslike fashion
- > Concern with operation of the offices
- Particular concern about Office Managers



### Passport Office Organization



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# Method

- > Agreed on Scope of Work
- Document Review
- > 50+ Interviews with:
  - Chief Operating Officer
  - Senior Managers
  - Samples of positions where there appeared to be potential structural issues
- > Time span analysis



# Findings

- > Stratum 2 Managers (accountable for offices):
  - Variable work done
  - Too much routine work (Stratum 1 level)
  - Too much case work (Stratum 1 level)
  - Not enough Stratum 2 Manager work



# Findings

- > Supervisor Role:
  - One or two layers of "management" between Stratum 2 First Line Managers and workers
  - Stratum 2 managers insulated from workers
  - Should be a lead hand role and not a layer of management



# Findings

- > Passport Production Process:
  - Fragmented process
  - Lack of authority at required levels
  - Too paper oriented
  - Too long
  - Too much rework
  - No statistical process review



# Results

- > Aligned as Stratum 4 organization:
  - Strengthened Stratum 3 roles
  - Clarified Stratum 2 Manager roles
  - Eliminated "layers of management" between Stratum 2 managers and workers
  - Appropriate alignment of Supervisor positions
- > Improved Passport production process



# The Change Process

- > Results of study shared with entire organization
- > Annual managers' conference focused on redefining their roles and responsibilities.
- Roles of Directors redefined to reflect changes in managers' positions.
- > Systematic, consistent re-enforcement of 'new vision'.
- > Follow up with accountability framework.

# Results of the Improvement

- Managers very positive they now had a real role to play and workers had unambiguous direction.
- > Director's focus expanded from one of downward transactions to broader strategic direction and context setting.
- > Surveys indicated that workers' approaches to their customers improved.
- > Technology reform facilitated.

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- > Organization design a key enabler to good service delivery and change management.
- > Manager must have authority if he/she is to be held accountable:
  - Veto appointment
  - Ensure assignment of tasks
  - Appraise performance
  - Initiate removal of direct reports

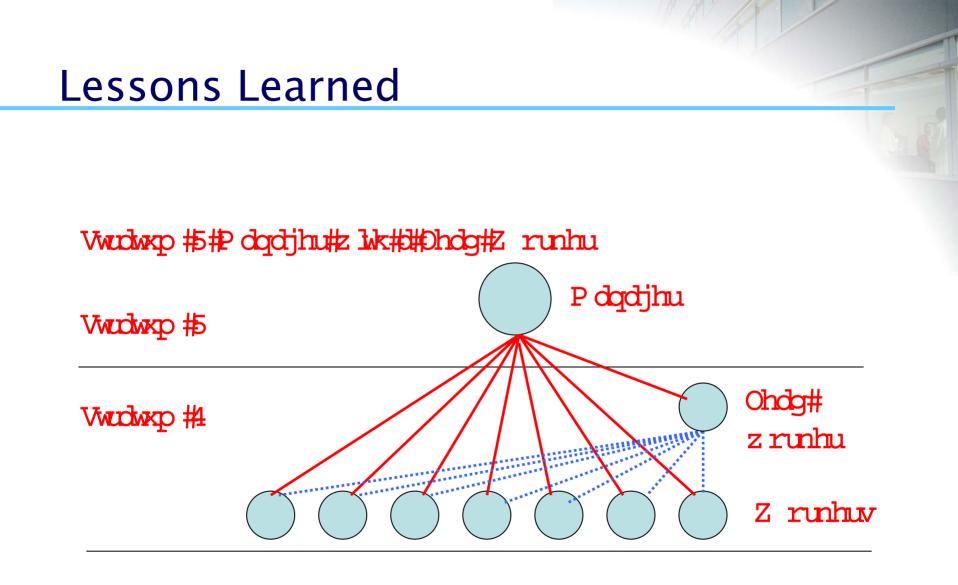


- > Within the context established by the manager a lead worker that:
  - Assigns work
  - Gives feedback
  - Coaches
  - Provides technical support



- > Within the context established by the manager a lead worker that:
  - Schedules work
  - Recommends other actions to the manager
  - Can positively impact & facilitate work in the office





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- People need time to mourn the passing of the old way of doing things.
- > Given the chance most, but not all, employees will welcome new ways of doing things if they believe the change is positive.
- > Would I do it again? ...you bet I would!



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